Solid Waste Removal and Recycle Committee Meeting Minutes, - August 21, 2019

Members present: Ron Morales and Bud Staples

Attendees: Peter Lachapelle - Waste Management (WM)

Non-Public Minutes: Not to be divulged until acceptance by SWR & RC Committee and the Board of Selectmen.

Pete Lachapelle (WM) provided updated and confidential pricing to show how previous tonnage collected over the past year would be priced under the new offering.

Pete had also been asked by one of the Selectmen to provide pricing two ways, one as proposed with the higher 6.4% upfront cost that included a 3% annual increase each of the 4 years following the initial year and the other with spread out increases. WM provided a second alternative with an upfront increase of only 4.7% and fixed 4.5% annual increase each of the 4 years following the initial year. The difference being the major increase due to the higher costs of pickup would be reduced in year 1 of the new contract by \$3,840.

Reviewing the figures for clarification continued and it was agreed further discussion would take place at next month's non-public meeting on Sept 25th at 1:00 PM.

Ph al Smoth 9/25/19

Can Sutto 1/25/19

Solid Waste Removal and Recycle Committee Meeting Minutes, - September 25, 2019

Members Present: Ron Morales, Dan Guilmette and Bud Staples

Excused Absence: Amy MacDonald

Absent: Rob Caron

Attendees: Peter Lachapelle - Waste Management (WM)

Non-Public Minutes: Not to be divulged until acceptance by SWR & RC Committee and the Board of Selectmen.

Ron Motioned to waive reading and to accept the minutes to the August 21st Non-public session. Dan Guilmette Seconded. The Motion passed 3 – 0.

To review, Pete had been asked by one of the Selectmen to provide pricing two ways, one as proposed with the higher 6.4% upfront cost that included a 3% annual increase each of the 4 years following the initial year and the other with spread out increases. WM provided a second alternative with an upfront increase of only 4.7% and fixed 4.5% annual increase each of the 4 years following the initial year. The difference being the major increase due to the higher costs of pickup would be reduced in year 1 of the new contract by \$3,840. The Committee reviewed the two proposals and it was agreed 3 – 0 to recommend the second alternative that initially included a 4.7% increase the first year.

Further discussion took place regarding the option and opinions to going to bid with other vendors. Pete (WM) mentioned that any previously negotiated price changes and the reduction in 1st year increase from 7% to 4.7% would be "off the table" if it were put to bid.

Considering the success the Town has had with recycling, and how WM has worked with our committee and town to introduce ways to reduce waste tonnage, implement sticker programs for Bulk, eWaste and White Goods pickups, provide educational brochures and sponsored booths at local elections to help educate residents in good practices regarding recycling, the three committee members agreed that the proposal from WM was reasonable and that there was little reason to change course with a new vendor. Any change in vendors would most likely have startup issues which would be disruptive to residents and would be hard pressed to be at the level of performance consistently provided by Waste Management over the past 10 years. Dan mentioned that a change in vendors in his opinion would be penny wise and pound foolish and that we should recommend to the BOS stay the course.

We reviewed the WM services provided: Single stream curbside pickup, Bulk, eWaste and White Goods pickups, dumpsters of various sizes at senior communities and town facilities, equipment being available to start the January 1st new contract, negotiated lower prices for 1st year implementation, quick service response times and good working relationship.

Ron and Bud agreed that there was little reason to make a change in vendors. Ron then Motioned to stay the course and to recommend to the BOS to accept the WM proposal. Dan Seconded. Motion passed 3 - 0.

End of Non-public session.

Bud Staples
Recording Secretary

Ron Morales Chairman Dan Guilmette

Vice-Chairman